Calendar

Tuesday, October 4  
8:30am  
Retail Trades Meeting  
Chamber Office

Tuesday, October 4  
10:00am  
Marine Trades Division Meeting  
Chamber Office

Wednesday, October 5  
3:30pm  
Marketing & Promotions Division Meeting  
Chamber Office

Thursday, October 6  
11:45am  
Ambassador Meeting  
Chamber Office

Tuesday, October 11  
4:00pm  
Membership Division Meeting  
Chamber Office

Wednesday, October 12  
2:30pm  
Economic & Development Division  
Chamber Office

Thursday, October 13  
11:30am  
Chamber Luncheon  
Swinomish Casino & Lodge

Friday, October 14  
10:30am  
Finance/Executive Meeting  
Chamber Office

Thursday, October 18  
9:00am  
Chamber Board Planning Session  
Seafarers’ Memorial Park

Thursday, October 20  
5:30pm  
Business After Hours  
Majestic Inn & Spa Ballroom

Tuesday, October 25  
9:00am  
Visitor Center Volunteer Meeting  
Chamber Office

Candidate Forum, plus Annual Chamber Membership Meeting

Please join us on October 13 at 11:30 am for the candidate forum and chamber membership annual meeting (ratification of board member slate of nominees).

Candidates will each give a brief statement in front of the attendees, and then will move from table to table to answer your questions. Make sure you take this opportunity to learn more about these individuals — some of whom are already representing you, and some who are trying to earn your vote. Bring your thoughtful questions as a member of the business community and let’s keep the conversation going. Candidates for county commission, Public Utility District, Superior Court, State House of Representatives and Senate as well as representatives regarding some state initiatives will be in attendance.

This luncheon is sponsored by Lighthouse Memory Care, part of Anacortes’ locally-owned family of retirement communities and an experts for Dementia care. Their “In the Moment” programming means more than just activities printed on a calendar. They meet their residents in the moment that they are experiencing and engage them kindly and compassionately to guide them through their day. Chandler’s Square, Lighthouse Memory Care, Cap Sante Court and Logan Creek, are all here to meet your changing needs.

The lunch will take place at the Swinomish Casino. Please RSVP and pay online or in the chamber office to receive the $15 luncheon rate. Payment at the door at the time of the luncheon will be $18. Bring a gift for the giveaway.

Business After Hours

The Majestic Inn & Spa looks forward to hosting the October 20th Business After Hours in their ballroom at the corner of 4th Street and Commercial Avenue from 5:30pm-7pm.

Striving for excellence, The Majestic Inn & Spa leadership team is committed to providing the very best products and services possible. With 52 guest rooms, dining at the 5th Street Bistro and Rooftop Lounge, multiple meeting spaces that can accommodate up to 120 guests, and a full service spa, the Majestic Inn & Spa has everything a guest visiting Anacortes might need.

The team at the Majestic is constantly humbled by the community’s continual support of the Inn and are encouraged by the cooperation between the city, local businesses, the port and chamber of commerce.

Giving back to the community has been an important part of the Majestic’s business plan and in 2016 they were thrilled to be able to grow that community outreach through sponsorship of the Anacortes Family Shelter and the Food-to-Go program and fundraising dinner.

Please join the staff of the Majestic Inn & Spa on October 20th for food, wine, and great networking. Please RSVP online and bring a gift for the giveaway.
As the year comes to a close for the current slate of Directors and Officers, I’m very proud of the fantastic year we have had. And it’s all of your selfless dedication and commitment to this community that make it happen.

I’m proud of the Directors who volunteered to take the time to help lead the chamber in new directions when needed and hold steady on the solid foundation that has been set before us. I’m proud of the Officers who have chosen to take on the difficult issues that sometimes seem to overwhelm. I’m proud of our committee chairs and members who focus on areas of expertise to fine tune the details. I’m proud of our Ambassadors who are always there to lend a hand and represent whenever needed. I’m proud of our staff who expertly manages the daily operations and events that keep us in business. I’m proud of our VIC volunteers that give their time to promote and educate and are often the first friendly encounter for newcomers to our community. I’m proud of our chamber membership that shares their skills and ideas to help make a well-rounded group. I’m proud of our city leaders who we work so closely with helping ensure a cohesive effort is made toward community improvement. And I’m proud of all the additional volunteers that help manage the workload and keep our heavy tasking manageable.

While many will never know the countless hours spent, the collaborative sessions to progress, the finances that are calculated and recalculated and the sometimes daunting discussions needed to come to agreement, there are things they will notice. The lovely flower baskets downtown in the summer. The friendly atmosphere of the community. The great events we have throughout the year. And the healthy commerce year-round to name a few. And that is why we do what we do. And by the way, you’re good at what you do! Thank you!

—Chris Long
Jolly Mon Charters

Thank You Laura Hartner!

This month marks two years that we have enjoyed the talents, organization and heart of Laura Hartner (our Events and Communications Director) – it also marks a time to say goodbye. Laura is heading to greener pastures with the Skagit Land Trust as their Development and Communications Director; they are blessed to have her.

Laura has infused both the office and our island with a calm and optimistic happiness that we’ve all grown to rely on. She has raised the level of participation and professionalism for our events across the board (both community festivals and internal chamber events). Her out-of-the box thinking and ability to trouble-shoot any challenge has allowed guests to enjoy our offerings never realizing the effort that has gone on behind the scenes.

Our goal for years has been to put the water back in the Waterfront Festival – Laura added to that by ensuring festival goers enjoyed all that Cap Sante Marina had to offer. She expanded the Bier on the Pier by adding the Outsideries (hard cider that guests had requested). She immediately solved the check-in procedures at our events, making them smooth and user friendly. The immense popularity of our Spring Wine Festival had made it an overcrowded celebration – Laura fixed it! She changed the layout, offered a VIP hour, and raised the level of guest satisfaction by over 150%.

Who would have thought that a prawn pot Christmas Tree could bring a Coastal Christmas... Laura did, and she got down to make that happen – and actually constructed the tree! And everything with a smile, always a smile.

We will miss her quick wit and thoughtful contributions here and we wish her and her family only happy days. If you miss her, she’ll probably be at the Anacortes Farmers Market in the spring with a sleeping infant on her back, selling pastries and other handcrafted treats.
Tesoro employees were excited to have the local Anacortes Noon Kiwanis Club out to the refinery for a tour in May of this year. They value our role in the community and take great pride presenting our facility and employees to local groups.

The Tara Jane is Tesoro’s newest emergency response vessel. It is equipped to respond and assist in waterborne operations at the refinery as well as provide mutual aide to the local community when requested.

The Tesoro Foundation is two years into a three year - $390,000 grant supporting the Boys and Girls Club STEM Academy. As part of the Academy, 31 Club members embarked on a STEM college tour this summer. The teens explored Central Washington University, Boise State University, Eastern Idaho Tech, Montana State University, University of Montana and Eastern Washington University.

grant applications online at: http://tsocorp.com/social-responsibility/tesoro-community-investments/how-to-apply/

Anacortes is a vibrant community with a diverse array of local businesses that keep the economy strong. The Tesoro Anacortes Refinery has a long history of offering local employment opportunities for a wide range of skill sets. They regularly hire operators, mechanics, instrument technicians, accountants, engineers, and many other jobs.

Tesoro is privileged to be a part of the Anacortes community and is proud to continue their investments in both the refinery and the local community.
YOUR TIME IS VALUABLE. We take the burden of business supply management off your shoulders. With an Ace Commercial Account, we deliver:
• Janitorial and sanitation products
• Property management supplies
• Paper products and more
Contact our B2B specialist Brent at brobi@aceanacortes.com or call 360-402-5589 or apply online today at TheSupplyPlace.com/05588

YOU ARE INVITED
Monday, October 17th
1pm at the Majestic Inn Ballroom

Join us for the October Promise Learning Experience and hear from keynote speaker Howard Behar, the founding President of Starbucks International.

During his tenure, Howard Behar participated in the growth of the company from 28 stores to over 15,000 stores spanning five continents. He served on the Starbucks Board of Directors for 12 years before retiring. Mr Behar is committed to the development and education of our future leaders and has been a longtime advocate of the Servant Leadership Model.

Our facilitator, Duane Knapp, will lead participants on how to deliver the Experience Anacortes Promise, and Mr Behar will conduct a Q&A on how you can enhance your brand success. Call the chamber at 293-7911 to sign up today!

As the Anacortes Marine Trades Association continues to grow and work together, the group had a shared booth at the Seattle Boats Afloat show in September. Mary LaFleur (ALT Insurance) and Andy Schwenk (Northwest Rigging) are pictured here.

The group, who produces the Marine Services Directory and hosts their own Anacortes Boat Show, will also be at the Seattle Boat Show in January 2017 with a combined group.

They are working collectively to make sure the region is aware that anything you need in marine services can be done in Anacortes!

Halloween is right around the corner! Help support the downtown trick-or-treat event by donating an unopened pack of individually wrapped candy, or non-edible party favors. Drop off locations include Anacortes Senior Center, Bank of the Pacific, Toy Stories, and the Anacortes Chamber of Commerce lobby.

Trick-or-treating will take place on Monday, October 31st from 2-4pm. The Majestic Inn and Spa will be hosting a party in their ballroom at 4pm with treats and prizes for the kids (12 years and younger). ACME Creative will be providing free photos for families!
BIER ON THE PIER

OCTOBER 7TH
5pm-9pm

OCTOBER 8TH
12pm-6pm

30 BREWERIES
FOOD  MUSIC
10 CIDERIES
ANACORTES.ORG/BIER

LIVE MUSIC FRIDAY
Staxx Brothers
Hard Rock & Roll Soul

LIVE MUSIC SATURDAY
Joe Arlo & Rick Star
Outlaw Country
Hot Damn Scandal
American Gypsy Blues

Port of Anacortes Transit Event Center
100 Commercial Avenue
Tickets: $25 in advance - $30 at the door
Two-Day Pass: $45 in advance - $50 at the door
Designated Driver Tickets $5 for each day
Tickets are available for purchase online at anacortes.org/bier

Cheers to our Bier on the Pier Sponsors!

Barrel Title Sponsor

Keg Sponsors

Growler Sponsors

Yard Sponsors

Stein Sponsors

Your business can be represented here too! Contact the chamber to become a sponsor, 293-7911 or lhartner@anacortes.org
new members

CASCADE PEST CONTROL - SKAGIT
17878 Chbahud Rd
La Conner, WA 98257
(888) 989-8979
Kurt Trefitz
nopests@cascadepest.com

MATHEY LAW FIRM
23 S Wenatchee Ave
Wenatchee, WA 98801
(509) 888-6108
http://www.matheylawfirm.com
Jamie Mathey
jbm@matheylawfirm.com
Mathey Law Firm represents both employers and employees in employment litigation, arbitrations, and alternative dispute resolution.

2016 Ambassadors

Ericka Bakkom – E Fresh Design, LLC
Taylor Bannister – Boys & Girls Club
Jeremy Carter – Washington National Guard
Barry Harter – Central Payment Corporation
Rich Heidecker – Youth Dynamics
Katelynn Huffman – Express Employment Professionals
Brenden Jones – Key Bank
Sarah Jurkovich – Washington Federal
Jeri Kaufman – Welcome Wagon
Lisa Knight – Valpak Northwest Washington
Lucy Koivist – Island Internal Medicine
Dan Maul – Classic Style & Company
Brad Moore – Sign Dog NW
Karen Norvell – Caliber Home Loans
Richard Riddell – Town Crier
Bill Robards – North Sound Pest Solutions
Cathy Rockwell – Cathy’s Accounting and Bookkeeping Service LLC
Sarah Sanders – Cap Sante Court Retirement Community
Veronica Spencer – Take Shape For Life
Mary Staley – Marketing WITH Mary
Charles Yousling - Waddell & Reed Inc

thanks...

Thanks to Bob’s Chowder Bar & BBQ Salmon for sponsoring our September luncheon and creating such a delicious meal for members to enjoy. Thanks also to the following businesses for bringing a giveaway prize.

• ALT Insurance
• Anacortes Construction Services
• Bob’s Chowder Bar & BBQ Salmon
• Express Employment Professionals
• Kiwanis Sunrisers
• Lighthouse Memory Care
• Papa Murphy’s Take n’ Bake Pizza
• Peoples Bank
• Port of Anacortes – Bill Short
• Skagit Valley Tulip Festival
• Synergy Sports Technology, LLC
• Welcome Wagon

Thanks to Anacortes Community Theatre and the Anacortes Brewery for hosting our September Business After Hours. Thanks also to the following businesses for bringing a giveaway prize.

• Anacortes Community Theatre
• Anacortes Oil & Vinegar Bar
• Fidalgo Pool & Fitness Center
• Jennings Chiropractic
• Lil’ Tugs Children’s Boutique
• Scott Richards Insurance

member renewals

• A-1 Mobile Lock & Key
• Anacortes Oil and Vinegar Bar
• Camwood Jewelers
• Christ the King Community Church
• Deception Pass Tours
• Eslick House Watch
• Good Stuff, The
• Home Sweet Home Antiques
• Hotel Services Group – Hampton Inn
• Little Caesars Pizza
• Lovric’s Sea-Craft, Inc.
• McHarg, Janis @ John L. Scott Real Estate
• Native Springs Spa
• Papa Murphy’s Take ‘n’ Bake Pizza
• Penguin Coffee LLC
• Pioneer Trails
• Simply Yards Landscape and Design
• Stasch, Vicki M.S.
• Tri Mariye, LLC
• Youth Dynamics Anacortes

Did you know that members can use the chamber boardroom free of charge?

The space seats up to 20 people and has electronic connections, a pull-down screen for a projector, and complimentary wi-fi for all of your presentation needs. There is also a whiteboard with erasable markers if flowcharts or graphs need to be drawn in real time!

Give us a call 293-7911 to see if the room is available for your next meeting or seminar!

Did you know that members can use the chamber boardroom free of charge?

The space seats up to 20 people and has electronic connections, a pull-down screen for a projector, and complimentary wi-fi for all of your presentation needs. There is also a whiteboard with erasable markers if flowcharts or graphs need to be drawn in real time!

Give us a call 293-7911 to see if the room is available for your next meeting or seminar!
Congratulations to MJB Properties on the ribbon cutting for their new 200 metric ton Travelift that will have the capacity to lift up to a 130-foot boat. Pictured here are Mayor Laurie Gere, Gregg Merlino, Gary Merlino, Donna Merlino, Kitty Jones, Chris Jones, Jack Jones, Joan Merlino, Don Merlino, and Brad Merlino. Many thanks to MJB Properties, partners and family members, and Pacific Marine Center for bringing this to our island - we are excited to see the growth opportunities in the marine trades sector!

Congratulations to ClassACT School of the Performing Arts on the opening of their new building! Pictured here are the many talented members of this year’s The Music Man production, Don Measamer, theatre manager Tim Brown, ClassACT Coordinator Willow McLaughlin, ACT Board member Treva King, and Anacortes Chamber of Commerce Incoming Board President Brian Johnson.

The Anacortes Chamber of Commerce will present a FREE pricing workshop for small business owners and entrepreneurs on Thursday, October 27 from 3:30pm-5:00pm. Advance registration is required and can be done online at http://skagit.org/events/entry/pricing-for-small-business.

Pricing products and services is a critical element in achieving a profit, and is a factor that entrepreneurs have control over. The workshop course material will be presented by Tony Salas of EDASC and the Small Business Development Center of Skagit County.

Salas will cover strategies and information needed for setting prices and ensuring businesses are profitable. Participants will learn how materials and service costs impact pricing, how to gauge what competitors are charging (and why), and other factors entering into the pricing mix.
Executive Board

PRESIDENT
Chris Long  Jolly Mon Charters

PRESIDENT ELECT
Brian Johnson  Anacortes Construction Services

TREASURER
Nancy Dalton  Gateway Bed and Breakfast

BOARD MEMBER AT LARGE
Dennis Richards  Island Hospital

PAST PRESIDENT
Karin Baldwin  Quantum Construction

Board of Directors
Patti Anderson  Williams & Nulle
Colleen Craig  Windermere Real Estate
Cory Ertel  Shell Puget Sound Refinery
Mayor Laurie Gere  City of Anacortes
Matt Gill  Tesoro Refining & Marketing Company
Duane Knapp  Pearl Buttons
Mary LaFleur  ALT Insurance
Jeff Pleet  Edward Jones
Chris Terrell  How It Works
Mark Wenzel  Anacortes School District #103
Peter Whiting  Northwest Yachts
Allen Workman  John L. Scott
Dan Worra  Port of Anacortes

Chamber Staff
Stephanie Hamilton  Executive Director
Sandy Swartos  Visitor Information & Operations Director
Laura Harber  Events & Communications Director
Amanda Hubik  Marketing & Promotions Director
Kristi Daniels & Crystal Johnson  Licensing Sub-Agents

Thank you, volunteers!

vic (visitor information center) statistics

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Visit us on the web at www.anacortes.org

ANACORTES VINTAGE MARKET
SATURDAY OCTOBER 15TH
Saturday 9am-4pm; Tickets online & at the door
PORT EVENT CENTER – 100 COMMERCIAL AVE
www.AnacortesVintageMarket.com

Coast in. Hang out.™

Photography by Steve Berentson