## Calendar

<table>
<thead>
<tr>
<th>Date</th>
<th>Time</th>
<th>Event</th>
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<tbody>
<tr>
<td>Tuesday, November 1</td>
<td>8:30am</td>
<td>Retail Trades Meeting</td>
<td>Chamber Office</td>
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<td>Tuesday, November 1</td>
<td>10:00am</td>
<td>Marine Trades Division Meeting</td>
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<td>3:30pm</td>
<td>Marketing &amp; Promotions Division Meeting</td>
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<td>Ambassador Meeting</td>
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<td>Finance/Executive Meeting</td>
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<td>4:00pm</td>
<td>Membership Division Meeting</td>
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<td>Wednesday, November 9</td>
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<td>Economic &amp; Development Division</td>
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<tr>
<td>Thursday, November 10</td>
<td>11:30am</td>
<td>Chamber Luncheon</td>
<td>Fidalgo Bay Resort</td>
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<td>Tuesday, November 15</td>
<td>3:30pm</td>
<td>Board Meeting</td>
<td>Anacortes School District</td>
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<tr>
<td>Thursday, November 17</td>
<td>5:30pm</td>
<td>Business After Hours</td>
<td>Anacortes Oil &amp; Vinegar Bar</td>
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<tr>
<td>Thursday, November 24</td>
<td>5:30pm</td>
<td>Office Closed for Thanksgiving</td>
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<tr>
<td>Friday, November 25</td>
<td>5:30pm</td>
<td>Office Closed for Thanksgiving</td>
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<tr>
<td>Wednesday, November 30</td>
<td>2:00pm</td>
<td>Visitor Center Holiday Party</td>
<td>Majestic Inn &amp; Spa</td>
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## Chamber Luncheon

### State of the Hospital

Please join us on November 10th at 11:30am for the State of the Hospital chamber luncheon. Chief Executive Officer Vince Oliver will present an update on the many advances at Island Hospital, including current projects and major challenges. Topics presented will include economic issues, physician recruitment and retention, new services, facility upgrades and more. Spotlighted will be the new electronic medical-record system that will be implemented in 2017. Even though it’s one of the smaller hospitals in Washington, our community’s hospital ranks among the best in the state and continually wins awards for quality care and innovation. For more information, you are invited to visit their website at www.islandhospital.org.

This month’s luncheon is proudly sponsored by United Way of Skagit County. United Way creates positive sustainable change in the lives of children and working families. Donors support programs that prepare children to succeed in school and life, mentor families to greater fiscal stability, and create better, stronger and more effective partnerships between businesses, non-profits and local government. The lunch will take place at Fidalgo Bay Resort, and will be catered by the Farmhouse. Please RSVP and pay online or in the chamber office to receive the $15 luncheon rate. Payment at the door at the time of the luncheon will be $18. Bring a gift for the giveaway.

## Business After Hours

The Anacortes Oil & Vinegar Bar looks forward to hosting the November 17th Business After Hours at 704 Commercial Avenue from 5:30pm-7:00pm. Anacortes Oil and Vinegar Bar offers the freshest Ultra Premium Extra Virgin Olive Oils available from both the Northern and Southern Hemispheres and the finest aged White and Dark Balsamic Vinegars produced in Modena, Italy, in the traditional Modena style, and are aged for up to eighteen years.

Their Olives are grown and pressed by small artisans and farmers from around the world, and their Olive Oils are 100% Extra Virgin, unfiltered, and settled. Their Olive Oils are flavored naturally using the whole fruit, leaf or clove. Loaded with powerful antioxidants, polyphenols, vitamins and minerals, studies have shown that these qualities of Extra Virgin Olive Oil are responsible for strengthening the heart and inhibiting cancer causing agents. Their products do not contain any preservatives, chemicals or additives.

Everyone from novice cook, to seasoned chef can enjoy a healthy flavorful lifestyle. Unleash your culinary genius and become inspired to create delicious and healthy meals for those you love.

Please join the team at the Anacortes Oil & Vinegar Bar on November 17th for food, wine, and great networking. Please RSVP online and bring a gift for the giveaway.
Annual Board Planning Session

New board members are seated in November each year after they have come together for our annual planning session. This year we have six new board members joining us: Sandra Benton (Think Studios), Kristi Gabrielse (Windermere), Diana Jordan-New (Bank of the Pacific), John Olsen (Anacortes Oil & Vinegar Bar), Leslie Powell (Lighthouse Memory Care) and Gina Walsh (Peoples Bank).

With the new, we must say goodbye to those who have served. Barbara Atterberry (Bob’s Chowder and BBQ Salmon) and Rob Mellish (Heritage Bank) both had to resign early for business reasons.

Karin Baldwin (Quantum Construction) started her time on the board in 2010 and worked her way through the board chairs, ending this year as the past president. Karin’s attention to detail and perfect board and executive division attendance has made her a true stand out. We will miss her wisdom, dedication and hospitality.

Chris Terrell (How it Works) recently finished his third non-consecutive term as a board member. Chris, who truly is The Heart of Anacortes, assisted in bringing together the arts and business communities. As chair of the Marketing and Promotions division, Chris’ unique view of Anacortes and our island community helped direct our promotional focus.

Duane Knapp (Pearl Buttons and Brand Strategy) leaves a living legacy—Experience Anacortes—your island getaway. Duane approached the chamber with his expertise on coming together and building a strategy for Anacortes as a one-of-a-kind destination. Two years into this project we are experiencing community-changing results. We look forward to continuing this work with Duane.

Colleen Craig (Windermere) chaired the Spring Wine Festival for several years—helping us to elevate that event to its regional acclaim. Colleen brought a no-nonsense approach to our board meetings and was never afraid to broach the tough subjects—usually with a touch of humor.

The staff of the chamber thanks each of these board members for their service and looks forward to forging strong relationships with the new board members.

VIC Volunteer Profile

Norma was raised in Western New York. She attended college at Rochester Institute of Technology, Cornell University, and had a dietetic internship at New York Hospital Cornell Medical Center. This gave her the opportunity to see every play on Broadway.

She married Roger in 1955 and worked at Research Hospital in Kansas City, Missouri. They then moved to San Diego, California onward to Bellevue, Washington, Cocoa Beach, Florida and finally back to Bellevue. During this time, they had two girls and one boy. They also built three houses in four years.

Norma was a Cub Scout leader and Brownie and Girls Scout leader. At the church, she was a youth group leader and organized wedding receptions. She volunteered at a church mission at McCurdy School in Espanola, New Mexico and a mission in Browning, Montana at the Blackfeet Indian reservation. She was also active in East Lake Washington Home Economists in Bellevue.

Norma and Roger moved to Anacortes in 1991 and acquired an RV. In the summer they would take each grandchild on a four week trip somewhere in the US. They have four granddaughters and three grandsons. They also have two adopted granddaughters and one adopted grandson. They currently have ten grandchildren altogether.

They made three trips to the South Pacific—New Zealand, Cook Islands, Society Islands, and Bangkok, Thailand and visited their daughter in Japan for a month. They were in Jakarta, Indonesia for a month visiting friends, who were excellent tour guides. Flying while there was very interesting and sometimes scary; funny noises, having to be weighed before boarding and from Jakarta to Bali, they were the only passengers on the plane.

In 2000, after five years of research, Norma wrote a genealogy book about her family. It has about 180 photos of relatives in the US and Germany. Norma spends most winters in Arizona, taking advantage of the warm weather.

In 1994, Norma started working in the Anacortes Visitor Center, enjoying meeting people from all over the US and the world.

Norma’s favorite things to do, besides traveling, are reading (she loves the library) and eating chocolate!!
Veterans Day Celebration
One Flag
One Land
One Heart
One Nation
Ever More

Friday, November 11th 2016
11:00 am - 12:30 pm

Featuring local Veteran speakers,
Town Crier Richard Riddell,
EMCEE Dan Worra and
Music by Skagit Swing.
Serving light refreshments.

Anacortes Chamber of Commerce
Membership Drive -- Friday, November 18.

We will have prizes for members who recruit new members
and a grand prize for those who recruit the most businesses

Every time you refer a member who signs up
you get $26.50 off of next year’s dues

Multi-Chamber After Hours
Skagit Valley Tulip Festival Poster Unveiling

Join us as the Skagit Valley Tulip Festival unveils their
2017 poster during this annual celebration!

Tuesday, November 15
5:30pm– 7:00pm
Skagit Valley Gardens
18923 Peter Johnson Road
Mount Vernon

ANO 3
YOUR TIME IS VALUABLE.  
We take the burden of business supply management off your shoulders. 
With an Ace Commercial Account, we deliver:  
• Janitorial and sanitation products  
• Property management supplies  
• Paper products and more  
Contact our B2B specialist Brent at brobi@aceanacortes.com or call 360-402-5589 
or apply online today at TheSupplyPlace.com/05588

2016 Recap

Where did our guests come from?

How did our guests feel about the event?

90.72%  
2015: 83.19% 
Pleased

5.71%  
2015: 11.35% 
Neutral

3.57%  
2015: 5.46% 
Displeased

Wife and I have a great time, nice atmosphere, great way to sample Washington craft brews and cider. Better than the Yakima Fresh Hop Ale Festival.

I came from Calgary and I had an awesome time.

Great work. Staff and volunteers extremely welcoming and friendly. Had a lot of fun. Would come again!

Fantastic Job! Everything was first class we enjoyed ourselves immensely.

Thank you! Very informed about location of things (restrooms, water)

The program was VERY helpful in determining beers to try.

Having free bottles of water available at the door was very nice and convenient.

Staff members and volunteers have always been polite and knowledgeable about event and facility.

Outstanding job and very thoughtful to have plenty of free water available.

Everyone involved in putting on and running the event was super nice and helpful.

I think you did a great job. We really enjoyed visiting with many of your volunteers. Thanks for a great time.

This was our first time at this event. It appeared very organized and well run. Staff members we interfaced with were very courteous. Planning to attend next year!

2016 Recap

Guests Who Traveled 50 Miles or More:

2016 - 31.12%  
2015 - 24.02%

Top Ten Cities over 50 Miles Away:
1. Seattle (76)  
2. Marysville (35)  
3. Everett (34)  
4. Camano Island (27)  
5. Arlington (27)  
6. Snohomish (24)  
7. Renton (22)  
8. Ferndale (21)  
9. Concrete (17)  
10. Lynnwood (15)

Guests Who Traveled 49 Miles or Less:

2016 - 63.61%  
2015 - 72.83%

Guests Who Stayed in Paid Accommodations:

2016 - 16.35%  
2015 - 14.28%  
(391 guests in total)

If each of these 391 guests spent $50 during just one day of their overnight stay in town (on food, gas, grocery items, etc) they have contributed $19,550 to the island’s economy!
Cheers to our Bier on the Pier Sponsors!

Barrel Title Sponsor

Keg Sponsors

Growler Sponsors

Yard Sponsors

Stein Sponsors

SAVE THE DATE: KEEP THE CHEER HERE

Shop at your favorite local stores and win!

November 21st - December 24th

Get a punch for each $10 you spend with local merchants and be entered to win weekly prizes, plus one of two Grand Prize Gift Certificate Packages!

For a list of participating retailers visit anacortes.org/keepthecheerhere and thank you for choosing to shop locally this holiday season!

Port Commissioner Roundtable

The Port Commissioners will be available for questions/comments in a business roundtable to be held Tuesday, November 29 from 5:30–7:00pm at Seafarers’ Memorial Park Building.

The entire community is invited.

This is a great opportunity to hear about what is going on at the Port – 2015/16 accomplishments and 2017 goals, as well as provide input to the Port Commissioners.

Please RSVP to the chamber office (293-7911).
new members

BAYSIDE DENTAL
3001 Commercial Avenue
Anacortes, WA 98221
(360) 588-9216
http://www.baysidedentalwa.com
Ashley Rowley
info@baysidedental.com
General dentist office.

HERITAGE FLIGHT MUSEUM
15053 Crosswind Drive
Burlington, WA 98233
(360) 424-5151
http://www.heritageflight.org
Bruce Dietsh
bruce@heritageflight.org
Non-Profit air museum dedicated to preserving and flying historic military aircraft, remembering our Veterans, their service and sacrifice, and providing public education.

SUSHI BY CHIN
11155 Blue Heron Rd
Bow, WA 98232
(360) 840-1326
http://sushibychin.com
Damian Chin Hayes
sushibychin@gmail.com
Mobile food truck and private catering.

BASTION BREWING COMPANY
12529 Christianson Rd
Anacortes, WA 98221
(206) 538-0092
http://www.bastionbrewingcompany.com
Joseph Behan
bastionbrewery@gmail.com
On site brewery with a brew pub.

thanks...

Thank you to Lighthouse Memory Care for sponsoring our October Candidates Forum Luncheon and to Swinomish Casino & Lodge for hosting and preparing such a delicious meal. Thanks also to the following businesses for bringing a giveaway prize.
- Anacortes Construction Services
- Anacortes Oil and Vinegar Bar
- Bank of the Pacific
- Bayside Specialties, Inc
- Bill Short, Port Commissioner
- Chinook Enterprises
- Classic Style & Company
- Express Personnel
- Lighthouse Memory Care
- United Way of Skagit County
- Youth Dynamics Anacortes

Thank you to the Majestic Inn and Spa for hosting our October Business After Hours and to 5th Street Bistro for the delicious spread. Thanks also to the following businesses for bringing a giveaway prize.
- Anacortes Candle Company
- Bayside Specialties, Inc.
- Bert Clay, Broker John L. Scott
- Classic Style & Company LLC
- E Fresh Design, LLC
- Fidalgo Pool & Fitness Center
- Interpreting Technology
- Land Title and Escrow
- Lil’ Tugs Childrens Boutique
- Majestic Inn and Spa
- Port of Anacortes - Bill Short
- Portalis LLC
- Washington Federal

member renewals

- A-1 Mobile Lock & Key
- Anacortes Oil and Vinegar Bar
- Camwood Jewelers
- Christ the King Community Church
- Deception Pass Tours
- Eslick House Watch
- Good Stuff, The
- Home Sweet Home Antiques
- Hotel Services Group - Hampton Inn
- Little Caesars Pizza
- Lovric’s Sea-Craft, Inc.
- McHarg, Janis @ John L. Scott Real Estate
- Native Springs Spa
- Papa Murphy’s Take ‘n’ Bake Pizza
- Penguin Coffee LLC
- Pioneer Trails
- Simply Yards Landscape and Design
- Stasch, Vicki M.S.
- Tri Mariye, LLC
- Youth Dynamics Anacortes

2016 Ambassadors

Ericka Bakkom – E Fresh Design, LLC
Taylor Bannister – Boys & Girls Club
Jeremy Carter – Washington National Guard
Barry Harter – Central Payment Corporation
Rich Heidecker – Youth Dynamics
Brenden Jones – Key Bank
Sarah Jurkovich – Washington Federal
Jeri Kaufman – Welcome Wagon
Dan Maul – Classic Style & Company
Brad Moore – Sign Dog NW
Karen Norvell – Caliber Home Loans
Richard Riddell – Town Crier
Bill Robards – North Sound Pest Solutions
Cathy Rockwell – Cathy’s Accounting and Bookkeeping Service LLC
Sarah Sanders – Cap Sante Court Retirement Community
Veronica Spencer – Take Shape For Life
Mary Staley – Marketing WITH Mary
Charles Yousling - Waddell & Reed Inc
Tides of Anacortes – 804 Commercial Avenue
November 4-5: Off-Site Event at the Asian Eye Warehouse Sale with sale items of our own. Come find beautiful pieces for the season! Location is Asian Eye 3115 T Ave, Suite 100, Anacortes and the sale is 2pm-7pm on Friday and 10am-2pm on Saturday.

November 17: The stylists from Jo Malone Fragrances and Bobbi Brown Cosmetics will be in the shop from noon until 5pm. Call (360) 873-8765 to book your free consultation/make over!

The Good Stuff Arts Gallery - 604 Commercial Avenue
November 12: Beginning Acrylics Painting on canvas class from 1pm-4pm. Cost is $45 with all supplies provided. NO experience is necessary. Teacher and Artist, Terry MacDonald will lead you step-by-step where you will finish two acrylic paintings: Pear Still Life and Birds. Come experience the art of acrylics and see if it is the art form you have been seeking. Reservations and prior payment required.

Fidalgo Artisan Yarn – 711 Commercial Avenue, Suite B
November 5: Sequence Cowl with Carol Harrington. Learn the basics of “sequence” knitting and end up with a gorgeous, richly textured cowl for yourself or someone you love! Saturday, 3pm-5pm. Class fee is $25.

November 12: Miniature Sweater Ornaments with Fran Jepperson. These ornaments are just darling displayed on Christmas trees, strung in holiday garlands, or even used as gift decorations. Saturday, 10am-noon. Class fee is $25.

November 13: Needle Lace with Anita Luvera Mayer. Explore the possibilities of creating unique lace by simply using variations of the buttonhole stitch. The lace can be used for a garment, as applique onto other fabric, or to connect seams. A reference notebook will be created that includes the basic stitch with a series of variations, how to combine pieces of lace with needle lace and using mirrors with this technique. Examples of items featuring needle lace will be available for examination along with suggestions of ways to use this technique. Join us on Sunday, (note date changed from 10/23) 9:30am-4:30pm. Class fee is $65 including materials.

November 6 and 20: Crochet Star Ornaments with Emily McNeil. These sweet star ornaments are perfect for the holidays but also make lovely nursery decor, party garlands, and more! This class will be offered in two parts, and students can register for one or both. The first session, Sunday, 1pm-3pm, will include crocheting instruction and a brief demonstration of how to starch and block the ornaments. The second session, 1pm-2pm, will provide an opportunity for students to starch and block their own crocheted stars. Class fee is $25 for the first session and $10 for the second session.

Epicure ... for the Passionate Cook - 714 Commercial Avenue
November 12: Pie Baking Demo with Tracey Olson/TWO GIRLS BAKING at 12 noon and 3pm. Two sessions! Learn from a Pro Baker - Pie Dough to fillings! Sample our final products.

November 19: Knife Sharpening Event. Get those blades ready for the HOLIDAYS! $5.00 charge per blade, hours are 12 noon-3pm

November 26: Holiday Welcome Open House with hot cider, cookies, and in store promotions! Happening all day long, come in and say hello.

EDASC roadshow

The Anacortes Chamber of Commerce will present a FREE pricing workshop for small business owners and entrepreneurs on Thursday, November 17 from 3:30pm-5:00pm. Advance registration is required and can be done online at http://skagit.org/events/entry/pricing-for-small-business.

Pricing products and services is a critical element in achieving a profit, and is a factor that entrepreneurs have control over. The workshop course material will be presented by Tony Salas of EDASC and the Small Business Development Center of Skagit County.

Salas will cover strategies and information needed for setting prices and ensuring businesses are profitable. Participants will learn how materials and service costs impact pricing, how to gauge what competitors are charging (and why), and other factors entering into the pricing mix.
chamber officers

Executive Board

CHAIRMAN
Brian Johnson Anacortes Construction Services

VICE CHAIRMAN
Nancy Dalton Gateway Bed and Breakfast

TREASURER
Mary LaFleur ALT Insurance

BOARD MEMBER AT LARGE
Dennis Richards Island Hospital

PAST CHAIRMAN
Chris Long Jolly Mon Charters

Board of Directors

Patti Anderson Williams & Nulle
Sandra Benton Think Studios
Cory Ertel Shell Puget Sound Refinery
Kristi Gabrielse Windermere
Mayor Laurie Gere City of Anacortes
Matt Gill Tesoro Refining & Marketing Co
Diana Jordan-New Bank of the Pacific
John Olsen Anacortes Oil & Vinegar Bar
Jeff Pleet Edward Jones
Leslie Powell Lighthouse Memory Care
Gina Walsh Peoples Bank
Mark Wenzel Anacortes School District
Peter Whiting Seattle Yachts
Allen Workman John L. Scott
Dan Worra Port of Anacortes

Chamber Staff

Stephanie Hamilton President
Sandy Swartos Visitor Information & Operations Director
Nancy Ryland Events & Communications Coordinator
Amanda Hubik Marketing & Promotions Director
Kristi Daniels & Crystal Johnson Licensing Sub-Agents

Thank you, volunteers!

vic (visitor information center) statistics

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Visit us on the web at www.anacortes.org

Bluegrass & Microbrew Celebration
November 4th & 5th

13th Annual

BREWGRASS!

3 Clubs
6 Acts
51 Handles

more info online at:
anacortes.org/brewgrass

Coast in. Hang out.