**Business Connections**

How long does it take to make a contact for your business? What if you could meet over 20 prospects during your lunch hour? Sign up today for the most fun and efficient networking event of the quarter. RSVP to the Business Connections Lunch to be held on Thursday, July 10 at 11:30 am (location: Anacortes Lutheran Church). This all-networking event is designed to help you better know your fellow members. Lunch is only $10, the networking is free. Bring your marketing materials, prepare your one-minute infomercial and get ready for speed dating business style. Please RSVP — 293.7911 or info@anacortes.org.

Also, if you bring a colleague that is not from your business, your lunch is two for the price of one.

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**Business After Hours — A Block Party**

This month’s Business After Hours is a mid-summer’s progressive block party! Join Countrywide Bank, Curtis Payne Insurance and Financial Services, Inc., Chicago Title and Escrow Company, John L Scott Anacortes Real Estate and Guardian Northwest Title and Escrow, on Thursday, July 17th at 3110 Commercial Ave. from 5:30 to 7:00 pm. This is a great chance to get to know a lot of your fellow members who are here to assist you with securing your future home purchasing, financing and insurance needs.

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**Governmental Affairs**

A clear direction that emerged from the recently completed member surveys was a desire for more complete governmental affairs information. To address this need, we have greatly expanded the GA capability on our Web site. Specifically, under the Chamber tab, you now have ready availability to Government Officials contact information, Government links, Chamber position papers, a linkage to State legislator voting records on specific bills, and general news, which we will keep continually updated when the legislature is in session.

This capability will continue to expand over the next year. Please note that in some areas, information may not as yet be posted. We welcome your comments and suggestions on continued improvement.
A Message from the Executive Director

My last letter in the May issue suggested May flowers, which have indeed shown up. Unfortunately the April showers continue into early June, as I write this. Hang in there... summer is coming.

Fortunately, we had wonderful weather for the Waterfront Festival. I want to thank all of our dedicated volunteers and supporters for making this event such a success. Our vision was to put the “water” back into the Festival, focusing on marine vendors and activities. To that end, the “quick and dirty” boat building competition was a delight. We had five teams compete—all constructed sea-worthy boats and finished the race. I look forward to even greater participation next year under the able direction of Pat Barrett of Barrett Financial. Special thanks as always to Stephanie and Mary for their incredibly organized work.

A new event to Anacortes—Trawler Fest—was also a success, with 60 boats and over 1,300 participants, who filled restaurant seats, hotel beds, and spent money in local shops. Congratulations to organizer PassageMaker magazine. We look forward to next year’s festival, which will likely be enlarged and held earlier in May. More on this as details firm.

The Chamber has also been busy with beautification. Hanging flower baskets are in place. The new banner program will be installed in July. Thanks to the beautification committee for their dedicated work. A meaningful statistic: between the flower baskets, banners, white lights, and maintaining the 35th Street pocket park, your Chamber spends over $21,000 per year on civic beautification.

Several other significant developments at the Divisional level:

- Retail is making excellent strides in bringing together the retail business community. Their After Hours event on June 9th was a great step in this direction (thank you to Anne Smith at Upstage for hosting). The Division will be focused on a more cohesive destination strategy in the months ahead, which we can tailor to the branding strategy under development by Marketing & Promotions.

- Economic Development is looking to enhance our Governmental Affairs capability, providing members with appropriate information and advocacy programs. We recently came out in support of the City’s position on cell towers. The Division is also looking carefully at the implications of the proposed PSE sale. The Futures Project continues and will issue a draft report by the end of the year.

- Finally, Membership is organizing a dinner/dance on November 15 at the Port Warehouse. Please mark your calendars, as this will be a wonderful opportunity to catch up with other Chamber members in a festive and fun setting. Thanks to Zee Hogan and the Membership group (Maison et Jardin, Boudoir) for getting this ball rolling. Special thanks to Carrie Tisinger (Bank of the Pacific) for agreeing to chair the event.

As always, thank you for your continued support of the Chamber—you make all of this possible. Any comments or questions, contact me at 293-7911 or meverton@anacortes.

Testimonial

Almost exactly one year ago I set out to buy Ana-Cross Stitch in downtown Anacortes. This was to be my very first experience of buying a business and the previous owner’s very first experience in selling a business.

I knew that the Anacortes Chamber of Commerce had a reputation for giving good advice in complete confidence, so I made an appointment. It was through the Chamber that I was able to connect with a terrific finance accountant, banker and lawyer. It is really cool when you can meet with all of the important players in a deal like this by walking about four blocks! Doing business in Anacortes is special, we have all of the resources and business expertise here to really make things happen.

Good advice, encouragement, referrals and sometimes just a good listener was always available (and still is) whenever I needed it. The Anacortes Chamber of Commerce was able to help me make my dream a reality.

Kristi Gabrielse
I founded Island Medical Spa in 1999 to address the aesthetic needs of our dermatology patients. I sought to combine my clinical experience as a specialist in Dermatology with investigative skills I developed through years of research in molecular biology to provide results-driven cosmetic treatments. Facial aesthetic enhancement has evolved rapidly with a confusing array of new technologies entering the field in the last several years. Furthermore, optimal results often require integrating multiple techniques. We have the experience and expertise to identify which treatments or treatment combinations will provide you with optimal results.

At Island Medical Spa, we offer an integrated approach to skin rejuvenation that incorporates oversight exclusively by Board Certified Dermatologists working with a registered nurse and a team of full-time licensed Aestheticians and Massage Therapists.

Our promise is to provide a plan—customized to your needs—coordinated by skin care professionals.

Our success in this mission necessitated creation of a dedicated facility for aesthetic and spa services. The new Island Medical Spa is a 3,000 sq. ft. state-of-the-art facility. This facility was built utilizing local craftsmen and artisans and furnished with art featuring Puget Sound artists to enhance your experience.

The new IMS office offers treatments in a luxurious and private setting. Whether you seek an hour away from your crazy schedule or a weekend escape, Island Medical Spa can accommodate your needs.

Warm Regards,
D. Russell Johnson M.D., Ph.D.
Fellow American Board of Dermatology
Fellow American Society of Dermatologic Surgery
Fellow American Society of Cosmetic Dermatology and Aesthetic Surgery
Fellow American Society of Mohs Surgery
Fellow American Contact Dermatitis Society

Island Medical Spa — Anacortes
3110 Commercial Avenue, Suite 103
Anacortes, WA 98221
Phone: 360.588.1480
Facsimile: 360.588.1796

Island Medical Spa — Coupeville
80 North Main Street
Coupeville, WA 98239
Phone: 360.678.9005
Facsimile: 360.588.1796

“Island Medical Spa: committed to exceptional skin care through client education, utilizing premier products combined with the latest technology delivered by skilled, licensed practitioners and medical professionals in the most luxurious environment.”

by Steve Berentson

Whew! With the Waterfront Festival and Shipwreck Day in our rear view mirrors, our event marketing shifts focus to the Anacortes Jazz Festival on Labor Day Weekend. Look for details regarding this year’s lineup of talented artists on our Web site at www.anacortes.org.

In addition to event marketing, the state tourism Web site (experiencewa.com) and regional print publications, we are excited about a new partnership with KIRO-TV on their “Trips on a Tankful” campaign.

This campaign, tentatively scheduled for a three-month run, was inspired by spiraling fuel costs. It seems logical to conclude that our Northwest neighbors will be more inclined to seek day-trip and short drive options as they ponder a schedule for the remaining summer season.

Look for our “Trips on a Tankful” ad on KIRO-TV and their Web site, which features banner ads, a 30-second Anacortes video and links to our Web site.

On another front, we are partnering with the Port of Anacortes to promote our community among boaters, both power and sail. Initial efforts include display advertisements in Northwest Yachting and 48°North magazines under a theme: “Anacortes Floats Your Boat.” We hope to expand this message with the cooperation of local partners in the marine trades industry.

Finally, word on the street is that our fine community will be featured in upcoming issues of Sunset and Coastal Living magazines. See the Web site under the Chamber tab for opportunities to participate in reduced-cost, co-op advertising in each of these magazines.
Autumn Leaves Bed & Breakfast
Autumn Leaves Bed & Breakfast, located at 2301 21st Street (293-4920), is owned by Roger and Jean Cline. The Clines moved from Southern California in 2000 and built their house as a B&B. Having no previous experience as innkeepers, it was very much “learn as you go.” Based on their extensive travels, they have provided a wide variety of guest comforts, including fireplaces, jetted tubs, music, TV, sitting rooms, and a wonderful patio area. The house and guest rooms are replete with French antiques.

If you drive by the house, you will see Roger’s spectacular garden, which keeps him busy all year. Inside, guests enjoy the beautiful antiques and a lovely view. They can relax with coffee in one of two guest sitting rooms or on the patio. In the mornings, they linger over a gourmet breakfast. Tables are set with candles, fine china, and delicious food. The Clines advise Chamber members:

“Send us your guests and then join them for breakfast; we love to meet our Anacortes neighbors.”

Ship House Inn
Ship House Inn, located at 12876 Marine Drive (293-1093) is owned by Oggie and Bette Olson. The Inn was built in 1988 when the Olson’s moved back after having been gone for thirty years. Oggie, an Anacortes native, was a commercial fisherman and a railroad conductor; Bette lived in town in the 1950s. The house was built for children and grandchildren to enjoy but the decision was made in 1996 to open a B&B. As the Olson’s say: “It was too nice not to share.”

Guests are treated to a nautical theme, with sunsets, eagles, hawks, chipmunks, with an occasional deer thrown in. They’ve hosted guests from all 50 states and 23 foreign countries, many of whom are like family when they leave. The Olsons invite you to experience their unique hospitality.

Get Prepared Before You Call Technical Support

Time equals money in the computer world. It is better to be ready when you call than fumbling for answers with the technician on the phone. Here is a list of questions to help you stretch your support dollar:

- What is the exact error message? Get a screenshot if possible and send it.
- When did the error first occur? Were any system changes (upgrades, new installs, etc.) performed prior to the error?
- What task were you attempting to perform when you received the error message? Be as specific as possible.
- Has the task been completed successfully in the past?
- What is the name of the window you are working in?
- Does the problem occur on another workstation? Or to another user login using the same workstation?
- What versions of software are you using?
- What have you done so far to attempt to fix the problem?
- Verify the version numbers for Microsoft Dynamics GP, your database software, and Windows. Also note service packs.
- Are you using an integrating product with Microsoft Dynamics GP?
- Have you imported any data?

Take a few minutes to gather this information then relax before you call or email. The calmer you are, the faster they can assist you. Some people are afraid to tell the support person they tried to fix it themselves. Don’t be afraid! The more the technician knows the sooner the problem can be diagnosed and the solution can be put in place.

Anacortes Vehicle & Vessel Licensing
Anacortes Vehicle & Vessel Licensing (AVVL) is a D.O.L. sub-agency that offers essentially the same services as those provided through the Skagit County Auditors office. AVVL has been operated by the Chamber of Commerce for many years. Revenue is produced through a small service fee that is collected either at the window (for walk-ups) or via the web (for internet-based renewals). These fees pay for the operating costs of the sub-agency, with any profits used to fund Chamber programs and services. In a time of rising fuel prices, the advantages of local servicing are obvious.

The AVVL office is located next to the Visitor Center or call 293-5533. The office is open M-F 9:00-5:00 and Saturdays from 9:00-1:00. They provide services for vehicles, motorcycles, trailers, snowmobiles, and all watercraft, as well as disabled parking placards and trip permits.

Stop in and meet our knowledgeable and helpful staff. Kristi Daniels (just completing her fifth year with the Chamber) is the Manager and Kathleen Mitchell, Geralyn McKinlay, and Betsy Rogers are licensing agents. They all have a strong customer service back-ground and look forward to helping you with your licensing needs.

RIBBON CUTTINGS
Mark your calendar to attend ribbon cuttings celebrations.

The first is July 1 at 6:30 pm to celebrate the Phase II of the Island Hospital Renovation. The next is on July 23 at 5:00 pm at San Juan Toffee & Gift, 2702 Commercial Ave.

B & B’S—UNIQUE HOSPITALITY

Autumn Leaves bed & breakfasts—unique hospitality.

Ship House Inn—unique hospitality.

Anacortes Vehicle & Vessel Licensing—unique hospitality.

RIBBON CUTTINGS—unique hospitality.

B & B’S—UNIQUE HOSPITALITY

Autumn Leaves bed & breakfasts—unique hospitality.

Ship House Inn—unique hospitality.

Anacortes Vehicle & Vessel Licensing—unique hospitality.

RIBBON CUTTINGS—unique hospitality.
Plans are in full swing for the 5th Annual Anacortes Jazz Festival — we have some great national acts coming to our fair city.

The Anacortes Jazz Festival was founded by long-time Chamber member, Bill Berry, in an effort to fill our town during the shoulder season and celebrate jazz in our community. The Jazz Festival Committee continues to strive to reach Bill’s vision and to honor the great work he has put towards making this a world-class event. As

This year 15 national, regional and local acts will be performing over three days on Curtis Wharf with a sound for everyone's palate. The ever-popular Gala Dinner & Concert is scheduled for Friday night featuring Jazz great, Kevin Mahogany (reserve your table now). We will host a free community swing dance on Saturday night and Friday, Saturday and Sunday nights will feature the ever-popular Jazz Walk.

Check out our Web site for a complete listing of the festivities and plan your Labor Day Weekend at the Jazz Festival.

Get Connected to the Jazz Festival

There are many ways to get connected with the Jazz Festival. Call the Chamber for details.

SPONSOR: We want to thank the many sponsors who are supporting our Anacortes Jazz Festival. It is not too late to promote your business through sponsorship.

PROMOTE: For the month of August, we will be handing out Jazz Festival buttons for your employees to wear — especially those in the service industries. If you would like to participate in this grassroots advertising campaign, please call the Chamber. Each day in August, we will send out a scout to spot people wearing the buttons — someone will win a free ticket each day! Additionally, the official Jazz Festival t-shirts will be on sale in July, purchase some for your staff and let’s make every Friday be Festival Friday.

WIN: We will be designing a scavenger hunt to find free tickets in member businesses. Keep your eye on the Anacortes American for further details.

VOLUNTEER: Finally, we need volunteers — this event is produced by the Chamber of Commerce and we want our members down on the Wharf enjoying this great event with us. Sign up for a three-hour shift and you get into the festival for FREE.

SEE SCHEDULE OF EVENTS ON BACK PAGE
New Members

ANACORTES ROTARY CLUB
P.O. Box 94
Anacortes, WA 98221
Phone: (360) 293-2092
Fax: (360) 293-4858
Service Organization.

BOYS & GIRLS CLUBS OF SKAGIT COUNTY — ANACORTES UNIT
P.O. Box 1098
Anacortes, WA 98221
Phone: (360) 588-9045
Fax: (360) 588-8446
Contact: Angela Freeburg
E-mail: afreeberg@bgcskagit.org
www.bgcskagit.org
The Boys & Girls Club is a non-profit After School Program based on youth development.

COYOTE COFFEE
8152 S. March Point Road
Anacortes, WA 98221
Phone: (360) 610-5047
Contact: Dan Mendum
www.coyotecoffeeroaster.com
Coffee Roasting.

DIVAS HAVE BAGS.....WILL TRAVEL
5301 Sterling Drive
Anacortes, WA 98221
Phone: (360) 293-0733
Fax: (360) 293-0404
Contact: Anne Weber
Purses — women’s accessories.

LERVIK ENGINEERING
P.O. Box 684
Anacortes, WA 98221
Phone: (360) 588-1592
Fax: (360) 588-1593
Contact: Dave Lervik
E-mail: dave@lervikengineering.com
www.lervikengineering.com
Civil Engineering. Commercial and residential site planning and development consulting.

MITCHELL, BILL
807-27th Street
Anacortes, WA 98221
Phone: (360) 293-3328
Individual Chamber Member

MT. ERIE CONSTRUCTION
PO Box 472
Anacortes, WA 98221
Phone: (360) 899-5941
Fax: (360) 899-5942
Contact: Bill Turner
General contractors.

MOTIVATING THE TEEN SPIRIT
Anacortes, WA 98221
Phone: (360) 202-1185 · Contact: Cheryl Bruemmer
www.motivatingtheteenspirit.com
Teen empowerment workshop teaching teens to fall in love with themselves and make integrity based decisions.

R & R CHARTERS
1117-3rd Street
Anacortes, WA 98221
Phone: (360) 293-2992
Contact: Ron Panzero, Sr.
www.rrcharters.com
Fishing Charters.

REHEMA MINISTRIES
1117 3rd Street
Anacortes, WA 98221
Phone: (360) 293-2992
Contact: Joyce Panzero
www.rehemaministries.com
Orphanages and water projects.

RIDDLE, RICHARD — ANACORTES TOWN CRIER
2305 Highland Drive
Anacortes, WA 98221
Phone: (360) 202-6797 · Fax: E-mail: towncrier@anacortessistercities.com
www.anacortessistercities.com
Town Crier.

WALGREENS DRUG STORE
907-17th ST
Anacortes, WA 98221
Phone: (360) 299-8525
Fax: (360) 299-8565
Contact: Nicholas Chahley
E-mail: mgr07131@store.walgreens.com
www.walgreens.com
Retail Drug Store.

Thank you to the following businesses that donated to the May President’s Luncheon:
- Boudoir
- Chandler’s Square Retirement Community
- Deception Pass Tours
- Gracious Living
- KWLE 1340 the Whale
- Mark Nilson Mortgage
- Opulence Hair Salon
- Steam Interactive
- Viking Moving Services

Thank you to the following members who donated to the May Business After Hours:
- Coyote Coffee
- Graphic Concepts
- Jon Petrish
- KP Studio
- Mark Nilson Mortgage
- Read Me A Story
- Rockfish Grill
- Upstage Boutique & Men’s Store

Member Renewals
- American Heritage Mini-Storage
- Fidalgo Country Inn
- Flounder Bay Restaurant
- Land Title Company
- Lincoln Theatre Centre Foundation
- Malland, Richard - Preview Properties
- Pacific Party Canopies Inc
- Salon Bella Bella Inc.
- Skipper Cress Yacht Sales & Service, Inc
- Smuggler’s Villa Resort
- The Plumbing Guys, Inc.
- Washington State Ferries
- Wildflower Home & Garden
- Wizards of Ooze
**Anacortes Chamber Ambassador**

**BARBARA ATTERBERRY**

As I stood alongside the table, pouring water into water glasses for the Anacortes Chamber of Commerce’s President’s lunch I thought about how full circle my life had come. Never did I imagine that I would be doing the same thing today that I did 30 years ago in a small restaurant in New Jersey.

The good thing is that I love it. I love watching people dine and enjoy their food. I love serving them perfectly and knowing that everything has been meticulously planned and the client only knows that their food is perfect. Who would have even thought that I would get to do what I love.

Attending college in Florida was fabulous. Warm days, fantastic beaches and an awesome university granted me a BA in Marketing/Advertising and a BA in English Education. Fortunately, wages and jobs were suppressed (you’ve got the beach, what else do you need?) and I was blessed to find employment in Seattle that granted me the opportunity to put to work both of my degrees.

Eventually, that Anacortes fisherman caught my heart and I was swept away to beautiful Fidalgo Island. Two children and a specialty food business kept me busy until the opportunity came for us to purchase Avenue Catering! Now, the kitchen and the wait staff get to work together every day.

Building Avenue Catering provides me with the opportunity to participate in our community. I want to see Anacortes bring its full potential to life with a mix of preserving our fishing industry and enhancing our beautiful waterfront. I saw this mix flourish on the Jersey Shore and I know that we can do the same in Anacortes. Go Giants!

**Celebration of Trees**

The Island Hospital Foundation is seeking businesses to sponsor wreaths for the Celebration of Trees - a festive community event and fundraiser to be held Dec. 3 to 6 at the Port of Anacortes Warehouse. Last year’s inaugural event was a huge success, raising $47,950 for Island Hospital’s Community Health Screening Program. During a special closing night reception on Dec. 6, event goers can bid on the holiday wreaths during a silent auction as well as participate in a live auction of exquisitely decorated Christmas trees. Sponsors receive promotion throughout the event and the knowledge that they are participating in an important community fundraiser. Creativity in designing and decorating wreaths is encouraged! For more information, contact the Island Hospital Foundation at 299-4201.

**Don’t Miss It!**

28th Annual Shipwreck Day
Saturday, July 19th
8 am – 4 pm

**MEMBER ANNOUNCEMENTS**

**CAMERON’S LIVING ROOM DINING**

Come celebrate the grand opening celebration of Cameron’s Living Room Dining on Tuesday, July 29. At this open house style event, which runs from 5:00 - 7:00 pm, members will be able to taste some of the great offerings Cameron’s has to offer. A ribbon-cutting ceremony will be held at 5:15 pm. Cameron’s is located at 3401-A Commercial Drive in the Islands Inn.

**21ST ANNUAL EDASC GOLF TOURNAMENT AND WINEFEST**

Join EDASC and fellow members of the Skagit County business community on Friday, July 25 from 5:30 to 9:00 to taste exceptional wines and hand crafted beers on Avalon’s beautiful practice green. Enjoy scrumptious hors d’oeuvres, live music and an exciting silent auction to cap off this entertaining evening. Tickets to WineFest are $45 and include your choice of an engraved wine or beer glass, tasting of wines or beers and an evening’s meal from Skagit County’s best chefs! Call Debi at 360-336-6114 or visit http://www.skagit.org/skagit-county-events.php for more information.

**Bayshore Office Products, Inc.**

**FULL-SERVICE DOCUMENT CENTER**

Come see our remodeled copy center and showroom! Copies, prints, scans, faxes, blueprints, artistic giclee prints, and much more!

603 Commercial Avenue
293-4669
printshop@bayshoreoffice.com
VIC Statistics

THANK YOU VOLUNTEERS!
Visitor Information Center

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Chamber Officers

JAZZ FESTIVAL—SCHEDULE OF EVENTS

FRIDAY, AUGUST 29, 2008
6:00 pm.................................................Gala & Concert at the Port Warehouse
..............................................featuring Kevin Mahogany
9:00 pm - midnight..............................Jazz Walk

SATURDAY, AUGUST 30, 2008
11:30 am - 12:30 pm..............................Trish Hatley
1:00 pm - 2:00 pm.................................Doug Wamble Group
2:30 pm - 4:00 pm.................................SRJO “Kansas City Suite”
4:30 pm - 6:00 pm.................................Kevin Mahogany
6:00 pm - 8:00 pm.................................Community Swing Dance
............................................Pony Boy All-Star Mini Big Band
Playing the breaks on the food court stage Curtis Wharf: Dillinger’s Clambake
9:00 pm - midnight..............................Jazz Walk

SUNDAY, AUGUST 31, 2008
11:30 am - 12:30 pm..............................Pocket Change
1:00 - 2:00 pm.................................Clarence Acox
2:30 - 4:00 pm.................................Jeanie Bryson
4:30 - 6:00 pm.................................Dr. Lonnie Smith
Playing the breaks on the food court stage on Curtis Wharf: Gadjo Gypsies
9:00 pm to midnight..........................Jazz Walk

MONDAY, SEPTEMBER 1, 2008
11:30 am - 12:30 pm.........................The Tiptons
1:00 pm - 2:00 pm.........................Kellylee Evans
2:30 - 4:00 pm.........................Pearl Django
Playing the breaks on the food court stage on Curtis Wharf: Mike Allen Trio