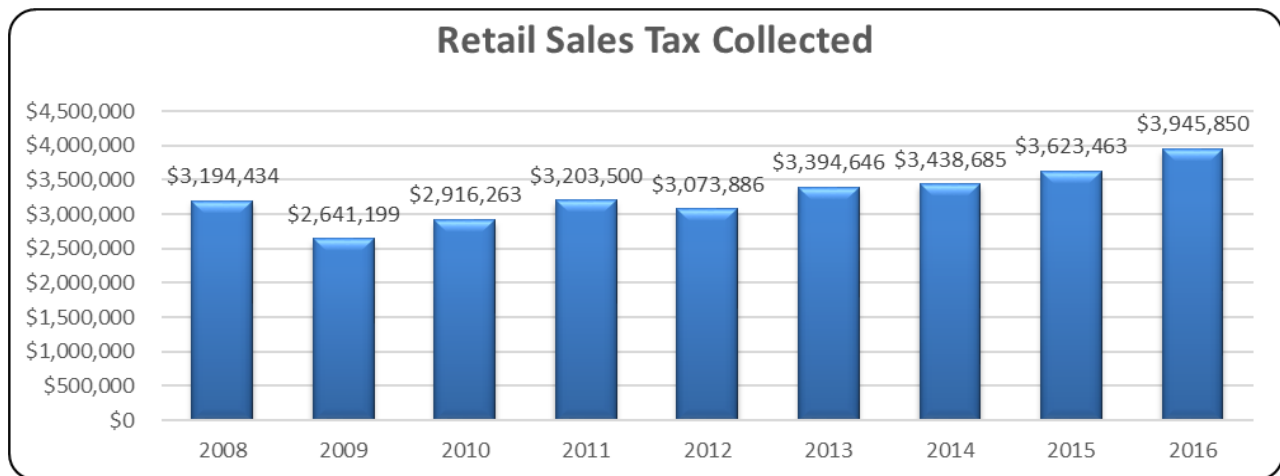


Key Metrics 2008-2016 Anacortes, Washington



Hotel/Motel Room tax collected - up 6% from 2016 to 2017. Tax is based on 4% of accommodation receipts, which totals \$388,000 in 2016. 2008 receipts were \$239,099, reflecting a 62% percent increase in the nine year period.

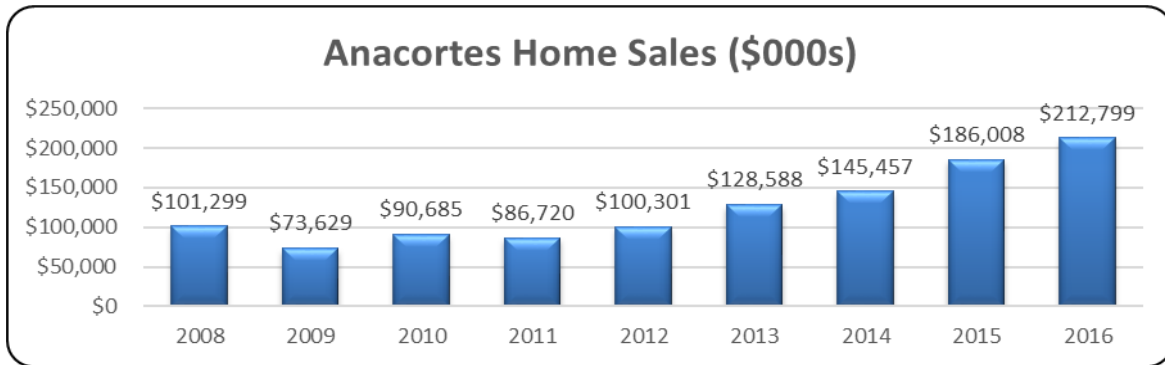


Sales Tax Payments to City – up 8.9% from 2015 to 2016 with an nine year percent increase of 23.5%. \$3,194,434 in 2008 and \$3,945,850 in 2015 – with a low in 2009 of \$2,641,199. The city receives .85% of the 8.5% sales

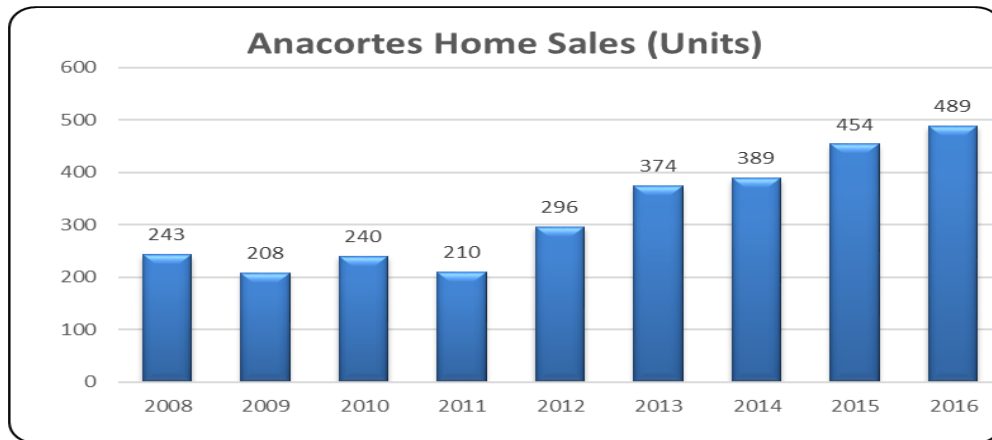
Key Metrics

2008-2016

Anacortes, Washington



Anacortes Home Sales (\$000s) – up 14.4% from 2015 to 2016 with an nine year increase of 110%. In 2008 home sales were \$101,299,000 taking a large decrease in 2009. 2016 sales were \$212,799,534.



Anacortes Home Sales (Units) - up 7.7% from 2015 to 20156 with an nine year increase of 101.2% from 2008 (243 units sold) to 2016 (489 units sold).

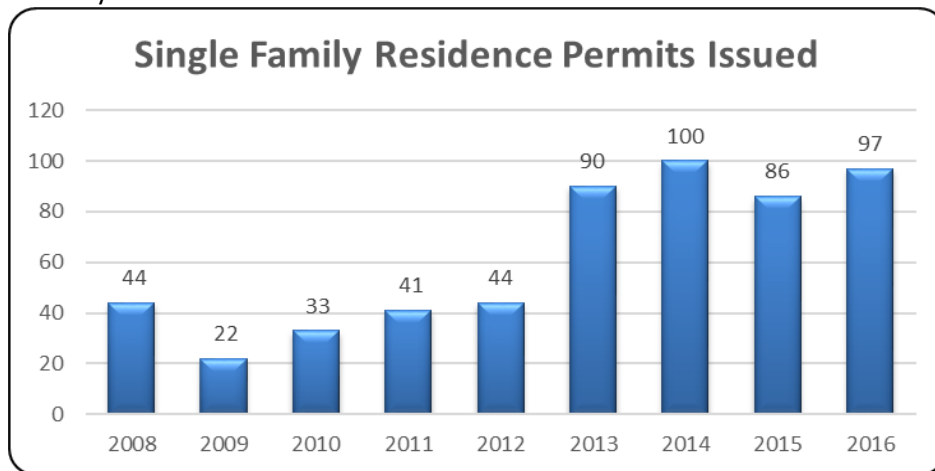
Key Metrics

2008-2016

Anacortes, Washington



There were **83 New Commercial Construction Permits** issued over the last nine years.



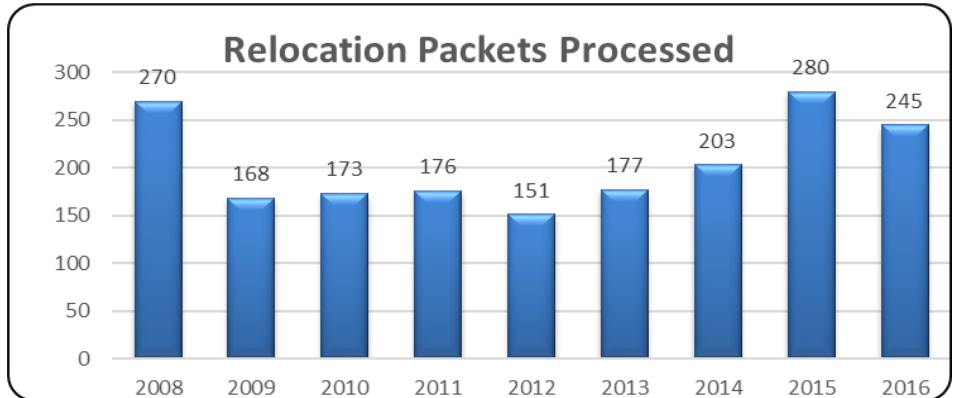
Single Family Residence Permits continue to be strong, with a four year total of 373. The previous five years 184 permits were issued.

Key Metrics

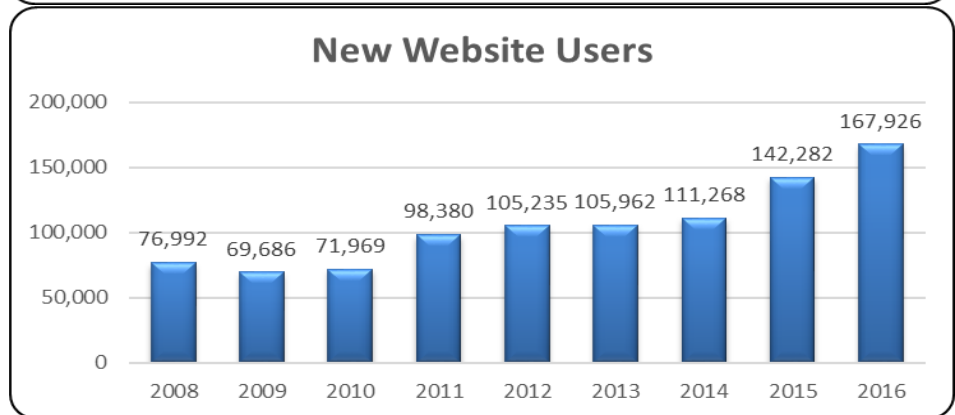
2008-2016

Anacortes, Washington

Visitor Information Statistics:
Relocation Packets Processed down **12.5%** from 280 packets in 2015 to 245 packets in 2016. Increased web traffic may account for this.



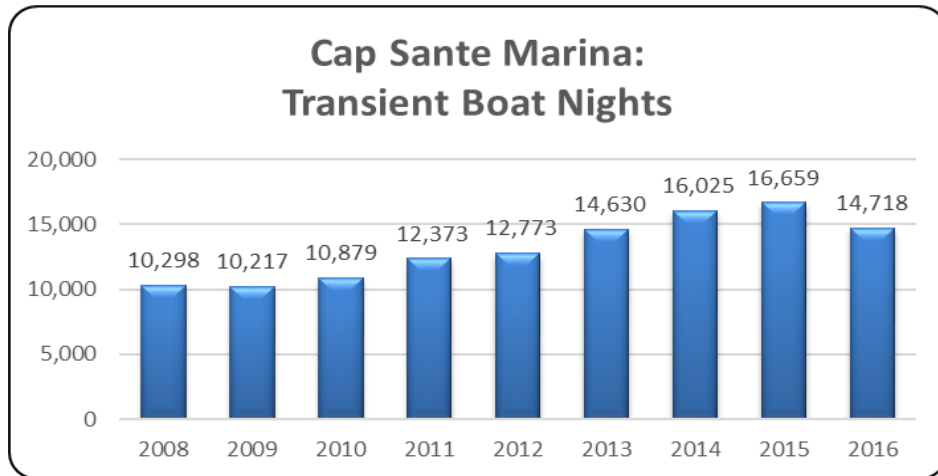
New Website Visitors – up 18% from 142,282 in 2015 to 167,926 in 2016. Newly formatted website was released in August 2015.



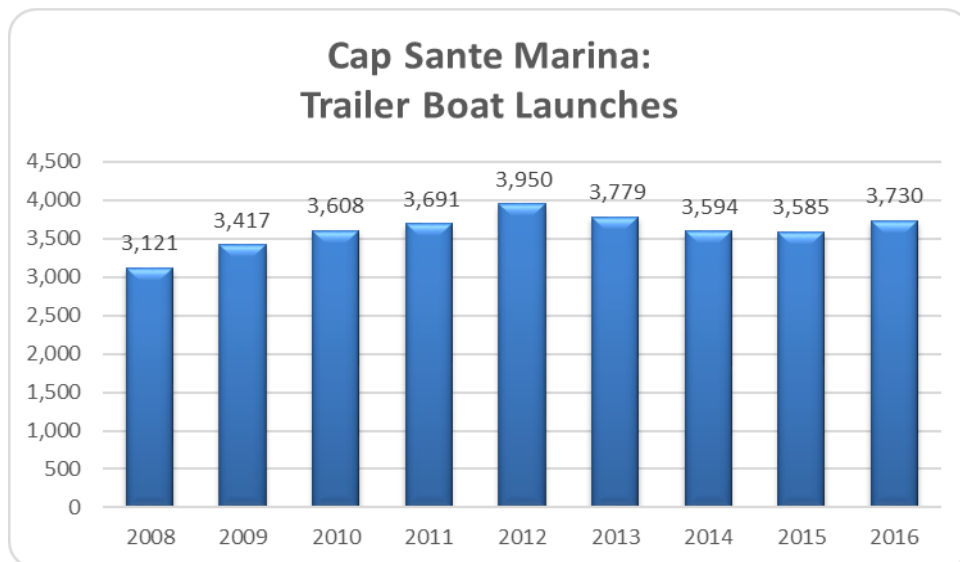
Visitor Center Walk in – down 6% from 17,208 in 2015 to 16,209 in 2016. (this also points to the use of internet for visitor information).



Key Metrics 2008-2016 Anacortes, Washington



Transient Boat Nights at Cap Sante Marina– 14,718 in 2016. A new software system is allowing for more accurate accounting, therefore staff feels perhaps some of the pervious years may have been inadvertantly high. Studies indicate that each boat night represents an average of \$525 spending in the



Trailer Boat Launches at Cap Sante Marina - up 4% in 2016 with a nine year increase of 19%.